



# COMPANY PROFILE



[www.sunpvenergy.com](http://www.sunpvenergy.com)

15kWp SUNPV solar Install - Shubh Enclave, Bangalore



 **SunPV Energy**  
*inspiring green*

It's simple: we can't continue to burn things to meet our energy needs.

**NOT**  
**Sustainable**

**REVOLUTIONARY SOLUTIONS TO  
SOLVE TODAY'S GROWING CLIMATE AND ENERGY CHALLENGES**

Fighting climate changes, reducing pollution, and phasing out fossil fuels means the world needs to develop revolutionary clean energy technologies. SunPV energy will help you meet your basic necessities with renewable solutions, making clean energy a reality.

**Sustainable**



## OUR MISSION

SunPV Energy's vision is to contribute positively to a sustainable lifestyle. We strive to increase reliance on clean and abundant renewable energy by providing world class customized renewable energy solutions. We ensure a professional customer experience with high-quality installation.

## OUR VALUES

### High-Trust Culture



- A. Fulfill our commitments to homeowners, employees, Installers, technicians and vendors.
- B. Strive for the best & most optimum solutions.
- C. Respect and empowering one another

### Be Efficient



- A. Produce results that are worth more than they cost to deliver.
- B. Obsessively reduce cycle times.
- C. Staying lean—eliminating unnecessary costs.

### Continuously Improve



- A. Learn all the time.
- B. Don't hesitate to try new things.

## SunPV Innovation

### Combining Engineering with Architecture

SunPV Energy is a full-service end to end renewable energy solution provider serving residential and commercial establishments. We provide solutions in the area of Solar PV, Water Heating, Water Treatment, Rain water Harvesting, Water Pumping and HVAC solutions. We stand with our customers at every step of their implementation starting with an initial consultation, site visit & evaluation, design, installation, data monitoring and long-term maintenance. Our dedicated team of engineers are passionate about renewable energy. They are the best and the brightest minds in the renewable industry today.

SunPV Energy brings over 75 years of combined experience and knowledge to every project. We are passionate about renewable energy and we love what we do. We care about our environment and try to positively contribute towards sustainable living. Whether you're looking to cut your home utility bills, manage power cuts, avail uninterrupted hot water, quality water treatment, add value to your property, make the world a better place, or you are searching for a cost-effective way to control your energy expenses, SunPV Energy is the right answer for you. Each customer's energy needs are unique. We customize solutions to meet your specific energy need. We respect your lifestyle in the process.

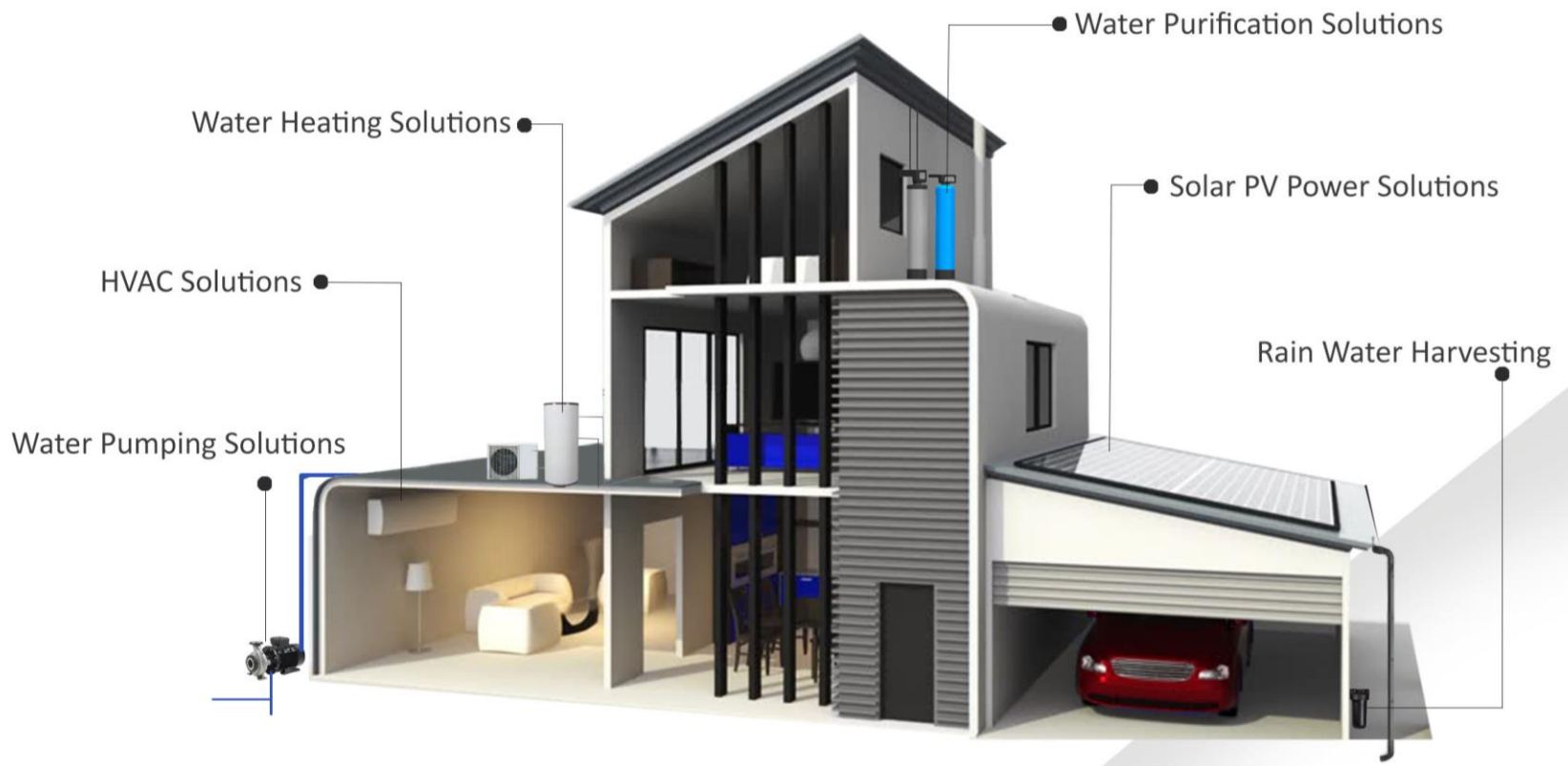


SunPV Energy follows the highest industry standards to provide customized solutions. Every member of our team brings the best in Engineering Designs, Energy Analysis, Shading Studies and Electrical Blueprints to provide the most appropriate solutions. SunPV Energy goes the extra mile to put in the efforts to help our customers migrate to the renewable energy in the smoothest and transparent way.

# OUR SOLUTIONS

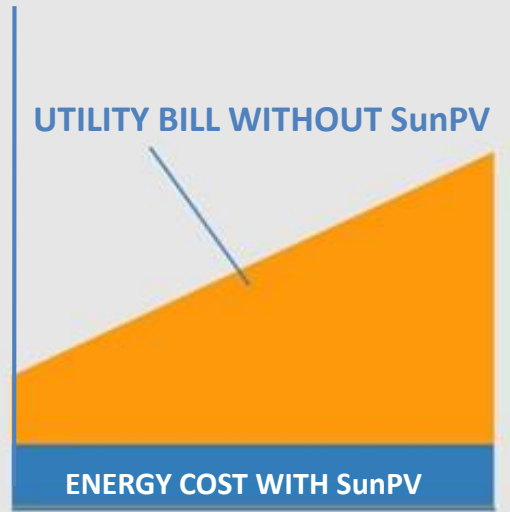
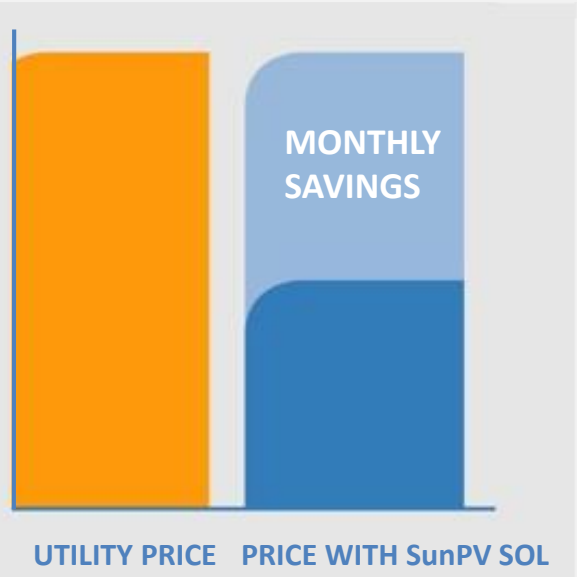
**Whether 24X7 power supply, air conditioning, updating water filtration or water heating systems, there is no better time to enjoy the benefits of a SunPV Energy Solutions :**


- ❑ More than 75 years of cumulative expertise
- ❑ Systems designed to facilitate system upgrades
- ❑ Confidence in being able to purchase all solar PV system, water heating system, air conditioning unit, water filters and softeners.
- ❑ Reliable customer support with spare parts
- ❑ Savings up to 75% off your water heating bills
- ❑ Reduced CO2 footprint
- ❑ Reduce installation cost through "plug and play" components

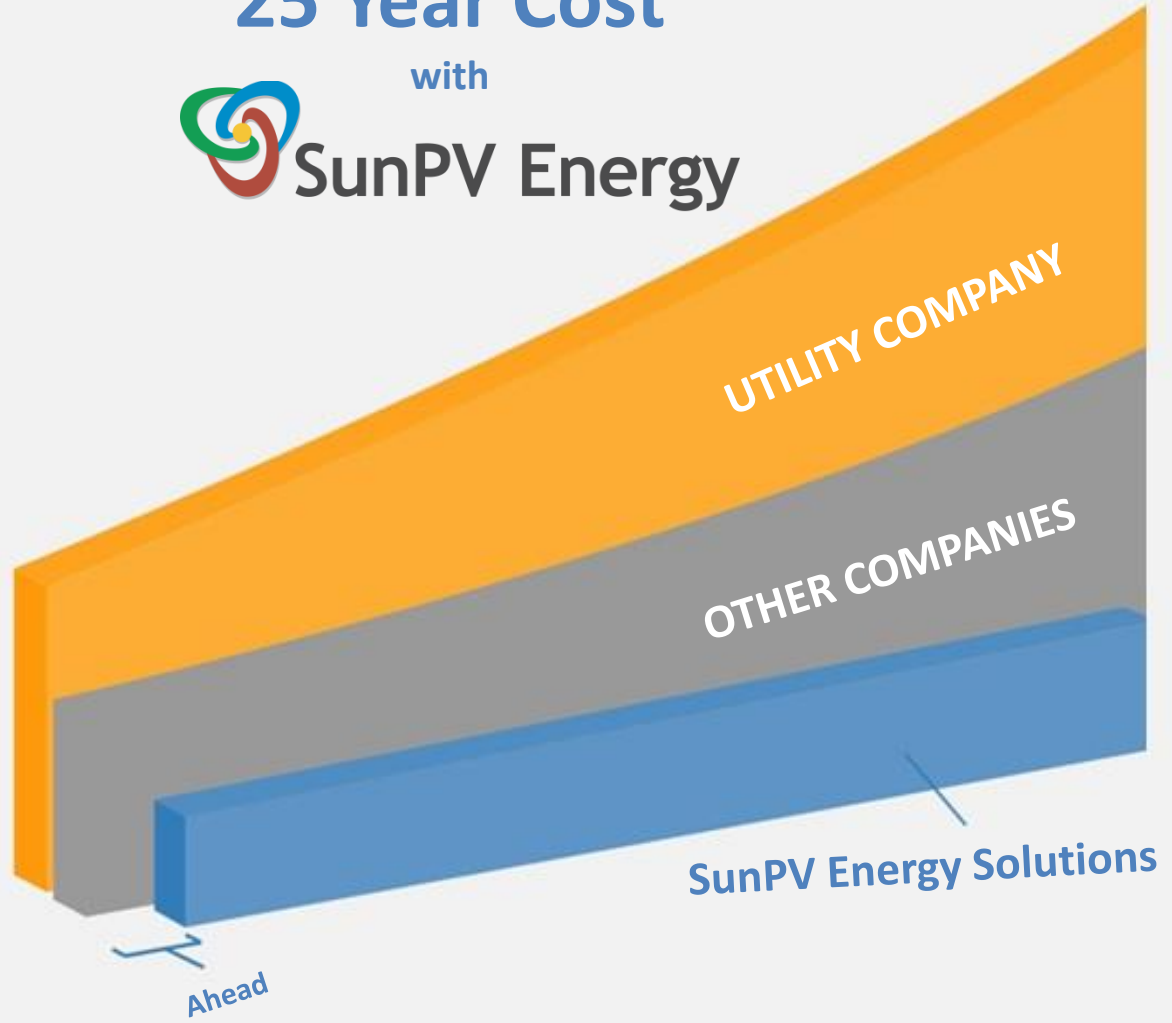




# Save Money Every Month



25 Year Cost  
with  
 SunPV Energy



"To cherish what remains of the Earth and to foster  
its renewal is our only legitimate hope of survival."

~ Wendell Berry



**Our projects are professionally crafted, efficiently designed,  
effectively installed and monitored.**



# EVERYTHING WE DO IN-HOUSE

SunPV Energy is full service, end to end solution provider



We completed the long and difficult process of becoming a full-service solution provider company. We have brought everything in-house and as a result we now control everything in the sales and installation process from A-Z.



## 1. Sales



## 2. Proposals



## 3. Sales Operations Support

- a. Setter program (all leads internally generated)
- b. Technology



## 4. Project Operations

- a. Support
- b. All documentation support



## 5. Bureau Operations

- a. Permitting
- b. Net metering agreements



## 6. Customer Service



## 7. Design/Engineering

- a. Final design
- b. Ele/Str design



## 8. Field Operations

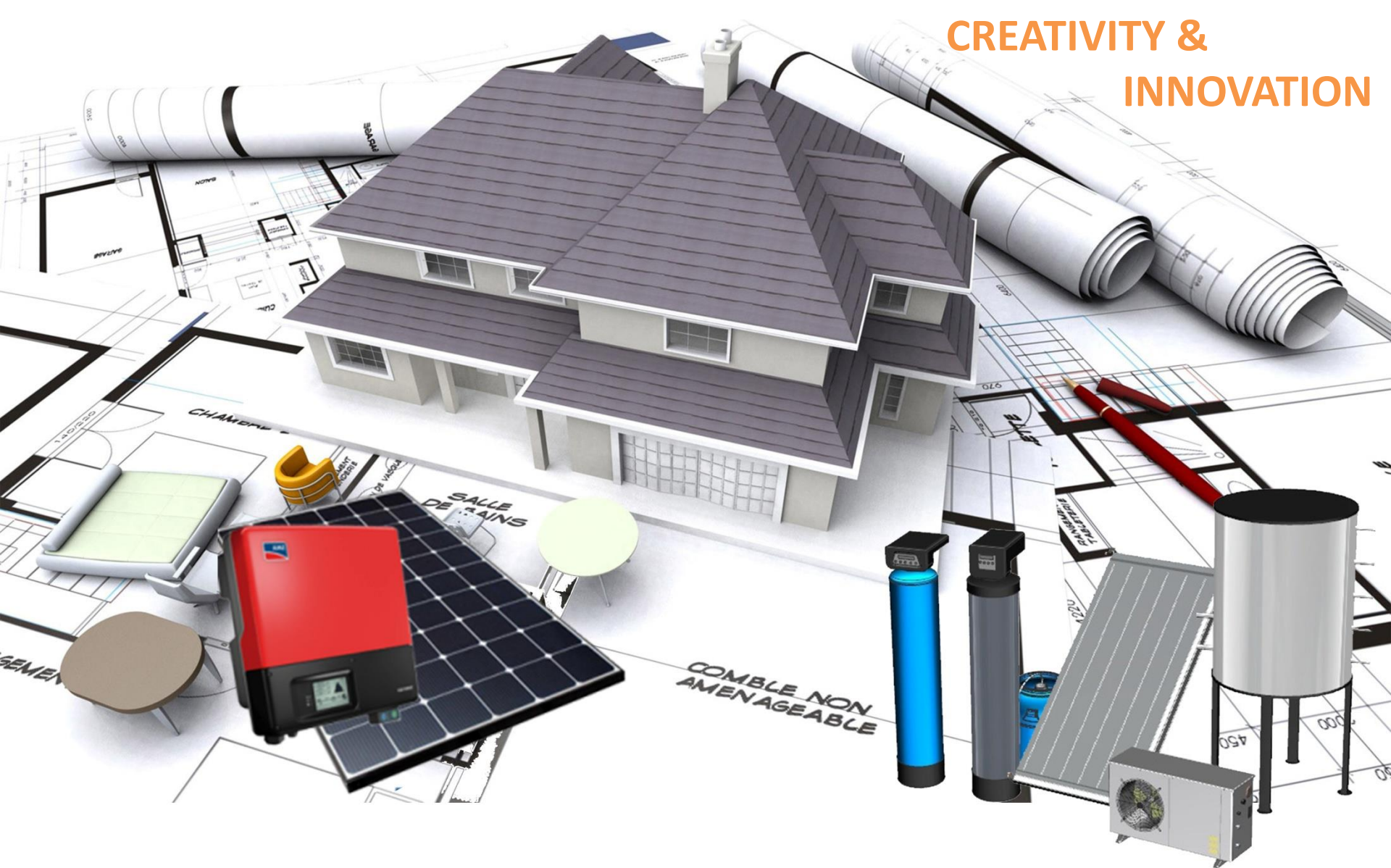
- a. Site surveys
- b. Permits running
- c. Tech visits



## 9. Construction

- a. Supply chain distribution
- b. All installations
- c. All electrical work

# CREATIVITY & INNOVATION



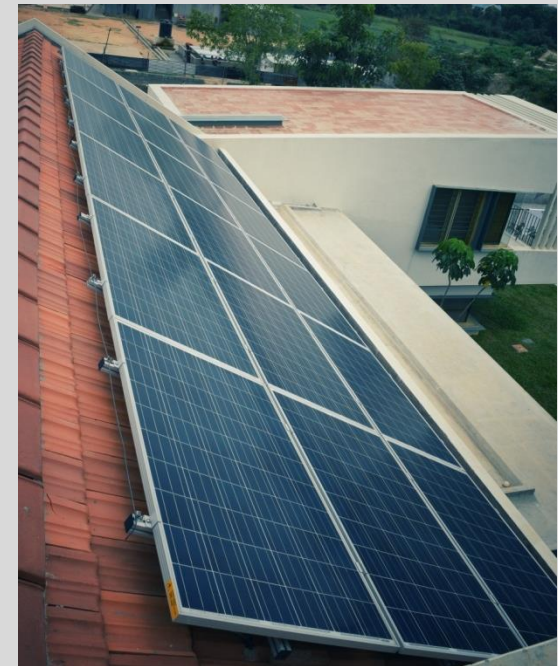
**It's been said that we have the best customer sales proposal in the business. Which is not a surprise since it was designed by engineering team .**

Our sales proposal hits the key points and flows in a logical pattern for how a direct sales rep would actually sell. It wasn't designed by someone who doesn't understand sales and then expects you to conform to their convoluted process. Our customers universally like our design proposal. It is adaptable and flexible to fit different selling styles and is adjustable for different markets with different economics.



## Sample Installs

Clean Installs- Interior Conduit



At SunPV Energy quality installs & interior conduit runs come standard.





**WE UNDERSTAND THIS FORMULA:**

short lead times + High Quality Installs = Happy Customers



Happy customers = Happy sales Reps

**SHORT INSTALL TIMES + HIGH QUALITY INSTALLS**







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[www.sunpvenergy.com](http://www.sunpvenergy.com)

[sales@sunpvenergy.com](mailto:sales@sunpvenergy.com)



SUNPV ENERGY PRIVATE LIMITED,  
#345, 22nd Cross, 9th Main,  
Sector 7, HSR Layout,  
Bangalore -560102.